

Proserv and SMS launch joint sampling service centre in Malaysia

Global controls technology company Proserv and Aberdeen based sand and erosion monitoring, analytics and management experts SMS have announced the rollout of a new Sampling Service Centre, strategically located at SMS's facility in Kemaman Supply Base (KSB), Terengganu, Malaysia.

The collaboration between Proserv, a leader in sampling and injection equipment for the energy sector, and SMS, with its cutting-edge sand monitoring technologies, accelerates the optimisation of production performance and brings greater operational efficiencies.

With the launch of the Sampling Service Centre in KSB, Malaysian clients can now access and procure Proserv's solutions locally, bringing substantial time savings and significantly alleviating logistical complexities and costs typically associated with sourcing such essential sampling equipment from overseas.

As the authorised representative of Proserv in Malaysia, SMS also stands as the exclusive, trusted party for servicing and maintaining Proserv's sampling fleet with its extensive range of rental equipment including sampling cylinders, mini separators and sand injection calibration packages.

The joint service centre supports various areas of expertise including production chemistry, flow assurance, metering, reservoir and subsea operations. This wide-ranging, joined-up approach delivers specialised and integrated solutions to address requirements at every stage of the production process.

The joint Sampling Service Centre, with its broad servicing and rental possibilities, leads on from the successful template in operation at Proserv's main Sampling Centre of Excellence in Aberdeen and at its global sites in the US, Norway, the UAE, Saudi Arabia and Qatar.

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Sean Andersson, General Manager, Proserv (left) and Andrew Kinsler, Operations Director, SMS

Sean Andersson and Andrew Kinsler said that the new Proserv and SMS Sampling Service Centre in KSB not only maximises growing synergies between the two parties in the Malaysian segment but also builds closer ties as they look towards the global market.



At Proserv, one of our core values is delivering, and prioritising, excellent service and with this new sampling centre in Malaysia, additionally harnessing SMS's specific expertise and sand monitoring technologies, that is exactly what we are jointly providing.

Sean Andersson,
General Manager, Proserv



Proserv is an Aberdeen headquartered controls technology company, providing solutions to clients across the energy sector to optimise performance, improve efficiencies and extend the operational life of critical infrastructure. Proserv operates worldwide and has 13 sites located in the US, Europe, the Middle East and Asia.



Safety seal manufacturer Roxtec grows team

Leading cable and pipe seal manufacturer Roxtec UK is ramping up its growth plans with the appointment of Nigel Pinhorne to its infrastructure and industry team.

Nigel joins Greater Manchester headquartered Roxtec as market manager for ports, airports and heavy vehicles having previously worked for Sheffield Insulation Group. He said he aims to use knowledge acquired by the wider Roxtec global group to help generate business within the UK's airports and ports.

Nigel said immediate targets include working on maintenance projects and ongoing work, with an eye to winning new major infrastructure work.

Nigel, whose role also includes oversight of Roxtec's work with heavy vehicle suppliers, including military vehicles, will be part of a small team within the wider infrastructure group at Roxtec.

He is delighted to team up with former colleagues, with whom he has a track record of success.

While the expansion into ports and airports is new, Roxtec UK is already firmly established in the UK.

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