



## Proserv makes senior appointments in Norway and Qatar to drive growth

Two new leaders enter team to propel subsea control system service activities in Norway and to build stronger partnerships in the Middle East.

Global controls technology company Proserv has appointed two new General Managers (GM) for its businesses in Stavanger, Norway and Doha, Qatar. Rune Christian Godejord and Trevor Ogilvie count more than 30 years' experience in the energy industry between them, including in subsea oil and gas and topside controls across multiple regions.

Rune Christian Godejord has taken up the role of GM in Stavanger, joining Proserv from oilfield services company Baker Hughes where he was Country Manager for Norway, with responsibility for its subsea ventures and topside activities. Godejord has worked for more than 20 years in the oil and gas segment, with the majority of that time spent at TechnipFMC. In previous posts, he has overseen a sales function extending across the Eastern Hemisphere and built up a controls system business while based in Singapore.

Godejord has experience in expanding subsea operations and this is a crucial target area for Proserv which has a key subsea technology and R&D Centre of Excellence based in Trondheim in central Norway. There are close synergies between these sites and Godejord will leverage them to accelerate further activities in Norwegian waters for Proserv's renowned solutions, including its augmented controls technology (ACT).

Stavanger represents a major service and production hub for Proserv with multi-faceted onshore, offshore and subsea capabilities, including manufacturing, maintenance, installation, testing, rental and trading. With activities increasing, Godejord expects to oversee an uptick in head count over the next 12 months to facilitate the anticipated growth in subsea controls services.

Speaking after his appointment, Godejord commented: "I am really excited to have joined Proserv's team and to have the opportunity to grow such a strategically important global site for the business.

"There is so much potential within the Norwegian market where our subsea controls services can offer real change and impact to improve production reliability, maximise assets and increase margins. I look forward to engaging my own experience and know-how to help push forwards this ambition."

Meanwhile, Trevor Ogilvie has taken on the responsibility of GM in Doha, having joined Proserv more than two years ago as its Technical Sales Manager for Saudi Arabia and Qatar. Ogilvie has extensive experience in the oil and gas industry in the Arabian Gulf and has also spent time in the UK during more than five years with integrated solutions provider Alderley. Before moving to Proserv, Ogilvie was the Middle East Operations Manager for a leading storage tank specialist.

Proserv's facility in Doha delivers a broad range of service support including manufacturing, onshore and offshore maintenance and trading, with some of the world's biggest OEMs and national energy



Rune Christian Godejord.



Trevor Ogilvie.

companies among the regular clientele. Ogilvie will leverage his experience working with the major national players in the region to further build his team's portfolio of customers. Ogilvie stated: "I am delighted to take on this important role to extend our presence in Qatar. We have a wide range of skills in Doha, as well as a strong array of capabilities we can harness globally, and my focus will be to position our team as a trusted go-to service partner for national operators. We are already successfully demonstrating what we can offer, and building relationships, but there is much more we can do to support their operations.

"We have a template for success from our excellent team in Abu Dhabi and we have the same opportunity here to replicate that."

Angus Rodger, Proserv's Vice President, Services observed: "In Rune and Trevor, we have recruited two highly talented individuals who know their regions really well and will utilise that knowledge to accelerate growth in their respective sites. Proserv is a global business, with a wide portfolio of expertise, and we will leverage this connectivity to support Rune and Trevor in their efforts."

Davis Larssen, CEO, Proserv, added: "We welcome and congratulate Rune and Trevor on their new roles. In both Stavanger and Doha, we have the infrastructure in place, and the opportunity in sight, to significantly expand our activities and business. We can make a real difference right across the subsea market in Norway with our unique technologies, while in the Middle East we have spent time building valued relationships with national energy companies and there is scope for us to broaden that much further."

## WELL-SAFE SOLUTIONS TARGETS CCUS PROJECTS WITH ENERGY TRANSITION MANAGER

Well decommissioning experts Well-Safe Solutions are adding carbon capture, usage and storage (CCUS) and geothermal project capabilities to their offering with the appointment of Alexa Duncan as the company's first Energy Transition Manager.

Alexa - who has over a decade and a half of experience in project management and well engineering roles for international operators - will be pivotal in the delivery of these energy transition business streams, expanding upon the company's existing well plug and abandonment offering.

Speaking on her new role, Alexa said: "Well-Safe Solutions is at the forefront of the well plug and abandonment industry and working closely with clients to reduce their carbon footprint.

"With the North Sea Transition Authority (NSTA) estimating CO2 storage capacity of 78 billion tonnes on the UK continental shelf alone, there is a clear opportunity for Well-Safe Solutions to apply its considerable expertise when assisting our clients on the journey to net zero carbon emissions.<sup>[1]</sup>

"In addition, extensive growth is also predicted within the geothermal market. I'm passionate about the energy transition and very much looking forward to collaborating with our highly experienced well engineering and subsurface teams on upcoming projects internationally."

CCUS refers to the technologies which enable CO2 to be reduced or removed from the atmosphere. It is typically captured, transported and stored (or used) to reduce its effect on the environment. CO2 can then be injected into geological formations and permanently locked away in a suitable storage reservoir such as a deep saline aquifer or depleted oil or gas field.

Geothermal projects typically involve the harnessing of thermal energy within the Earth's crust to provide heat and/or electricity generation.

James Richards, Well Abandonment Director at Well-Safe Solutions, added: "Recruiting a professional of Alexa's calibre to our team is a clear endorsement of our ambition in this sector.

"Our own market research and client feedback indicates an opportunity for us to apply the lessons learned and collaborative working practices we deliver in well plug and abandonment to these fields."

Development of a CCUS and geothermal project capability is part of a wider strategy to expand the business with new service lines offered internationally.

During the summer, the Aberdeen-headquartered company announced the Well-Safe Resources service line and the opening of Well-Safe Solutions



Alexa Duncan, Energy Transition Manager, Well-Safe Solutions.

Pty Ltd in Perth, Western Australia, in addition to further appointments within their Commercial team.

[1] Source: North Sea Transition Authority, Carbon Capture and Storage -

[www.nstauthority.co.uk/the-move-to-net-zero/carbon-capture-and-storage/](http://www.nstauthority.co.uk/the-move-to-net-zero/carbon-capture-and-storage/)

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